WELCOME TO THE MIDWEST MARKETING MINDSET! I'M YOUR HOST MATT TOMPKINS ALONG WITH MY BROTHER BEN TODAY, WE'RE TALKING ABOUT WHAT IT MEANING

## TWO BROTHERS CONTENT IN A BOX

#### CONTENT IS EVERYTHING. WE MAKE IT EASY.

A simple content marketing system that uses a podcast with video to grow your business.

WWW.THECONTENTBOX.COM

### CREATE YOUR ONE-SENTENCE MISSION STATEMENT FOR YOUR SHOW

Every podcast should have a specific one-sentence mission statement that will help you stand out from the competition and make people remember you.

#### **1. BE UNIQUE**

Your one mission statement should be unique and ONLY your show; this will help make you stand out from the rest.

#### 2. CALL YOUR TARGET AUDIENCE

Explicitly state who your intended audience is within your mission statement. This clarity will attract those genuinely interested in your content..

#### 3. MAKE IT MEMORABLE

Once you have a onesentence mission statement, you can use it on EVERYTHING! By consistently using it across all social media channels, listeners will identify your content amongst others and even memorize it.

#### 4. KEEP IT CLEAR AND CONCISE

Avoid using industry jargon or complex vocabulary. It should be easy to understand for your audience. Just ten words are enough.

#### 5. NO VAGUE LANGUAGE

Don't use vague language; avoid using adjectives like "awesome," "amazing," or "wonderful," or features like "interview," "stories," or "news." Instead, make every word meaningful.

#### Great examples of a onesentence mission statement

- All about local SEO for small business owners
- Business Tips for self-publish fantasy writers
- Grow your stay-at-home business while balancing family life
- Healthy Habits to become a productive businesswoman

### WE BELIEVE THAT EVERY BUSSINESS DESERVES MARKETING THAT IS AFFORDABLE AND EFFECTIVE

#### **Our Video Podcast Marketing system delivers results**



#### Heres how it works



#### Book a Strategy Call

We'll talk through your goals and vision and give you customized report and plan for your business growth.



#### Start Your Video Podcast

Show up with your special sauce, then sit back and let us do the rest.



#### Amp Up Your Visibility

We'll leverage your video podcast to meet all of your marketing needs for your website, SEO, and Social Media.

# Book a free strategy call at www.thecontentbox.com